



International Factoring Association
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For Immediate Release

International Factoring Association Announces Launch of the Midwest Chapter
Invitation-only gala reception for members to be held on October 11, 2018

Avila Beach, CA – September 26, 2018 – The International Factoring Association (IFA), the largest association of commercial finance companies in the world, has formed a Midwest Chapter in the United States. The chapter will provide educational programs, serve as a venue for members to network with local practitioners, exchange ideas and best practices, and discuss the impact of national and regional trends on their organizations. Ms. Laurie A. Montplaisir, Esq., Shareholder with Robbins, Salomon & Patt, Ltd. founded the Midwest Chapter which spans ten states.

“There was strong interest in forming a regional chapter where members could connect and collaborate locally,” said Montplaisir. “Our chapter will act as the local representative of the IFA. We are committed to furthering the IFA’s mission of promoting awareness of the industry and its member firms in the region.”

In addition to Ms. Montplaisir, the following individuals will serve as founding board members of the Midwest Chapter:

- Robert Jaskiewicz is Managing Director of 12five Capital, LLC. He is an established leader in the commercial finance and alternative finance industry sectors.
- Robert Meyers leads the origination and marketing departments for Republic Business Credit. He has more than 12 years of commercial lending experience and will also serve as President of the Midwest Chapter.
- Gail Reints is President and Founder of Sky Business Credit, LLC and has over 20 years’ experience in the factoring industry. She previously served on the IFA’s Board of Directors.

The geographic territory covered by the chapter includes the states of Idaho, Illinois, Indiana, Iowa, Michigan, Minnesota, Missouri, Ohio, Tennessee and Wisconsin. Only IFA members can join the chapter and current members located in these states will be grandfathered in as members of the new chapter. Members are invited to an informational session and gala reception to be held on October 11, 2018 at the Civic Opera Building in Chicago.

“Members will have an opportunity to shape future programming for the chapter by providing feedback during the inaugural event along with celebrating the launch with friends and colleagues,” added Montplaisir.

The IFA’s Midwest Chapter is the second regional chapter in the United States, after the Northeast Chapter which was formed in 2014, and a Canadian Chapter was formed in 2007. The Northeast and Canadian chapters provide numerous educational and networking opportunities for members throughout the year.

“Regional chapters make our organization stronger and provide members with an opportunity to strengthen business and personal relationships with professionals in the area,” said Bert Goldberg, Executive Director of the IFA. “I encourage all interested IFA members in the Midwest to attend the October gala and get more involved in the chapter.”

For more information on joining the Midwest Chapter, contact Ms. Montplaisir by phone at (312) 456-0292 or by email at lmontplaisir@rsplaw.com. If you would like more information about the IFA or are interested in forming a chapter in your area, contact Bert Goldberg by phone at (805) 773-0011 Ext. 302.

About the International Factoring Association

Headquartered in Avila Beach, California with over 450 corporate members, the International Factoring Association is the largest association of commercial finance companies in the world. Members include factoring companies, asset-based lenders and other receivables finance companies. Since 1999, the International Factoring Association has provided a forum for member organizations to meet and discuss issues and concerns, share best practices, disseminate information and

promote a single voice to the marketplace. The principal spokesperson for the factoring and receivables finance industry is the International Factoring Association's Bert Goldberg. For more information visit www.factoring.org.